

# The top 10 questions you need to ask

**1. How much is my business worth now?**

**2. How much do I need to get for my business when I exit?**

**3. If there's a gap, what are 3 key ways I can increase the value of my business?**

**4. Who are the most likely buyers of my business?**

**5. What advisers do I need to help me exit my business successfully?**

**6. When do I need to start planning my business exit?**

**7. How long will my business exit take?**

**8. What are the key risks in exiting my business?**

**9. What will I do after I exit my business?**

**10. What makes a great exit from business, financial and personal perspectives?**